MARY MARSHALL, Editor.

DAILY DEPARTMENT OF THE WASHINGTON HERALD.

An Age of Specialists.

When the plans of the American L ey brought out the fact that nowaday is the man or woman with a specialty

The American Legion, organized t assify and tabulate available human ar material in the United States, is to ep a record of men of special training

All this brings us back to the matte specializing.

It is delightful, of course, to have little about painting, a little about usic, a little about domestic arts, a any points. But the woman who wishes make a mark in the world, like the

case of war, bring military glory to your many duties, now that spring is almen. They are eligible to the Amer- most here, to devote a little time to that

who is an accomplished the winter, that the children have swing

few of them have concentrated on ild have been filled with hand stitch-

## Free to Ladies

Send your name and address to l. & C. Laboratories, 912 14th St. We will send you a sufficient quantity of M. & C. Cleansing ream for a satisfactory test. It leanses, beautifies and preserves

M. & C. Toilet Preparations at lrug and department stores.

# The Up-to-Date Parisienne and Her Piquant Hat



lusters of betries in faded reds and burnished browns are the nevel trim-

CALENDAR MARSHA

HOURS IN THE GARDEN.

frost has put out of commission during

bed of yours, and it may not be strictly according to the Hoyle of agriculture,

soil, and then plant a few seeds-onions, carrots, parsley, peppercress, and let-

chances in twelve the sod under the

drying lines is worn, and it is eleven chances to twelve that even if you do plant grass seed or resod it it will be

plant grass seed or resod it it will be just as badly worn by the middle of the

summer. Why not put a border of sod around the edge of the drying yard,

where there isn't much wear, and then

vines that will cover it this summer, and

at the same time start hardy vines, slower of growth, that will form a per-

manent covering for the unsightliness.
(Copyright, 1915.)

Buttons are of stone and metal-colored cone, crochet, and cloth.

The taffeta pettieoat is again in fash-

SOCIAL SECRETARY?

But to the imagination of many young social sec women the social secretary is a great does not.

cial secretaries of this sort, although, if

where there isn't much wear, and then a bricked or graveled or comented court the truth must be told, a social secretaries of this social secretaries of this social secretaries of the truth must be told, a social secretaries of the truth must be told, a social secretaries of the social duties make the services that her social duties make the services of a secretary necessary is how to get in touch with just such a young woman fuses to grow. Plant a few ivy or myrtle.

places in the yard, too, where grass re-fuses to grow. Plant a few try or myrtle roots here, and by summer you will have a network of dark green foliage over the a network of dark green foliage over the our leading diplomats married the son of our leading diplomats married the son of be to ask the social secretary of an

everyday occurrences, and for the most part the social secretary's duties are of

ployer, she is seldom expected to take a personal part in the society life around

There is no employe in the list of at-

women the social secretary is a great does not. For the rest, the better her deal more than this. She is necessarily general education, her familiarity with young, and, if not beautiful, at least ex- matters that interest society folk—the

tremely charming—a sort of Lady Rose's opera, theater, art, foreign travel, etc.-Daughter whose actual routine duties the better able she will be to make take a prodigiously short time to per-

form, and who figures quite as prominently in society as her comployer does.

Of course, there are precious few social secretaries of this precious few social secretaries of the precious few social s

our leading diplomats married the son of her employer. But such events are not everyday occurrences, and for the most acquaintance of hers to recommend a

social secretary work than the one who

progress in her vocation, to make herself

taries, but the question that often con-fronts the society woman when she finds

suitable young woman for the place; but

applicants for secretarial work a your woman qualified to 'o society work.

now, one of the applicants, after she has

ciety woman liked a certain applicant for the position of social secretary might count for a great deal more than

Another Servant Problem Solved.

WHAT SHALL I DO? #

Plaid ribbons are a trimming in themselves, as Roger has recognized, for she uses a green and blue plaid ribbon to brighten a navy blue straw toque and studs it with small rose toque and studs it with small rose pink rosettes.

A new departure in millinery is the impression of breadth which Roger has given to this navy blue straw turban by the immense white wings arranged to flare at the sides.

Only the top of the crown of black in this toque, encircled popular color is a new blue, which has in inch-wide cerise mole ribbon, from been aptly dubbed Joffre blue. Roger which rises a black quill, giving a has used ostrich tips in this fascinating that the sides.

uent social secretary, if fully qualified, might expect from D) to 50 a month to begin with, although thoroughten upon whom so much depends, or who begin with, although thoroughly con is selected by her employer with so petent secretaries who fill positions great care, as the social secretary, A trust and confidence in the establishsociety woman's guests can forgive a ments of women of wealth sometimes rebadly prepared dinner, even if the cook last to least the state of the cook last to least the cook last the cook last to least the cook last the cook la

A Vocation that Appeals to Young Women—It Has in Reality More of Hard Work Than Romance. Why Society Women Choose Their Social Secretaries with Great Care—How They Get in Touch with the Young Women Who Fill the Bill—The Opening to badiy prepared dinner, even if the cook has to lose his place for it, and no one can take personal offense at the mistakes of the butter or the housemaid or takes of the butter or the house of duty a day. There are a tweek would be a fair salary for eight or to the wors of duty a day. There are a tweek would be a fair salary for eight or takes of the butter or takes of the

such a position satisfactorily. But with each employer, the aid of that same handy man, or with one of the men of your family, it can easily be brought into being.

All you will need is four planks fastered into shape by stakes, and then a few yards of muslin to put over the secillars when they have come up to shield them from the cold, the rain, or the bright sun.

The gardener may laugh at this little bed of yours, and it may not be strictly into short one of the men of your family, it can dance of lact and diplomacy. She must cover a great dealtof work in a small details and large things. The saccurate and absolutely reliable both the secretary of a busy which the private secretary of a busy man plays in his various public, business or professional activities. She keeps to to from \$5 to \$15 a week, is exceedingly of \$50 of \$50

things that an educated, quick witted, tary, but the young woman who does in-

Miss Marshall has spent much time investigating the opportunities for wom a la various lines of work and is now giving the results of this investigation to the women of wa bington, as she has sirendy given 't to women in many other citic. If you are puzzled about the 'ine of work for which you are best suited, the preparation r quired, the chances for success, the money returns to be expected and the experience of other we men in the same line, read these articles which are to appear in 'he Womzn's Herald every Frida,' If they do not fit your particular case, state your problem to M 's Marshall and she will gladly give it her personal attention, Mh 'Marshall cannot undertake to scure employment for any one.

Answers to Correspondents.

quite a matter-of-fact, professional na-ture; and, while she is always to be considered the social equal of her em-Dear Miss Marshall: Would it b perhaps the society woman would send beneficial to me as a stenographer to to a near-by woman's college, if she take up Spanish, and if so what class were in search of a college-bred secre- of work would require it; and, also, tary, or she might consult the advertise-ment columns of a daily or weekly pub-tell me if there would be more post lication, or insert a "help wanted" ad- tions in the West than in the East fortunate day. Neptune, Venus, the vertisement in a paper herself.

| Sun and Uranus are all adverse, while | Sun and Uranus are al vertisement in a paper herself.

Before long, in one way or another,

Can you suggest any other language Jupiter is friendly. this imaginary society woman will have that would be of any or more benefit got in touch with one or more young to me?

for women and for romance. Owing to women willing to consider such a post
I am desirous of increasing my salthe malefic sway of Uranus misappre-

There is no doubt of the fact that the foor, and has been shown upstairs to be interviewed by the society woman who may be her future employer. From the moment the society, swoman sees her she will be making mental notes. She will notice the applicant's dress, her walk, her manner with the maid who shows her into the room, her mode of accepting the chair offered her. If there is anything cringing or subservient in the manner of the applicant, it will count very much against her. The society woman will ask about the applicants, whether she takes shorthand notes, whether she is used to managing servants, and then she will, without doubt, ask for a specimen of her handwriting. This question of handwriting, trivial ast if may seem, goes for a great deal in the work of a social secretary. No matter how legible it may be, if it is cramped or childish, or suggests the quick bush mess-like hand of the mall order house, the employer will doubtless object. Try you want to know what style of writing is most acceptable to society women study the writing on the wedding invitations addressed at one of the large society engravers where, if anywhere, the latest style of correct writing is to be found.

Of course, the personal equation society engravers where, if anywhere, the latest style of correct writing is to be found.

Of course, the personal equation society somen liked a certain applicant for the position of social secretary might country of the proposition of social secretary might count for a great deal more thanked to the proposition of the proposition of the p

Fashion Notes. ribbons this summer.
Silk poplin with the new meder makes up charmingly.
Jet is still used most lavishly



Great Care—How They Get in clety woman's carea.

Touch with the Young Women instance, the social success of an ambitious woman of wealth has been due to correspondence, and for such service they usually pay from \$1 to \$2 an hour. Many secretaries.

Secretaries.

Secretary.

Secreta are very particular about their social secretaries, and that only the exceptional from one society woman to ansociety woman to To a great many young women who have to earn their own living there is a peculiar glamor attached to the "so-cial secretary need not be a senius. She cial secretary."

Social secretary. as most people know, is the term applied to a society woman's secretary. She plays a role in the life of the society woman similar to that which the private secretary of a busy man plays in his various public, busi-

Yorkshire, England, March 5, 1775, was educated in a charity school for domestic service and at a tender age she was a servant in Yorkshire. When twenty-seven she married a cobbler, who soon died of consumption, leaving her with an infant child, who soon died, leaving Mrs. Richardson penniless and comfortless She had managed to acquire some little education while she was in domestic service, and with this as her sole capital she opened a private school. Her health falled and she did not know which way o turn. It was then that some of he friends, who had read the poems she had written, suggested that these be published Mrs. Richardson followed the suggestion, and the result was that she turned to literature for support. Her mems are extremely interesting as works of a woman of practically no advantages and little education.

### (Copyright, 1915.) HOROSCOPE.

The stars incline, but do not compel

Friday, March 5, 1918. According to astrology this is not a

It is an exceedingly unlucky rule for women and for romance. Owing to tion and at a given time, probably in the ary, and any suggestions which you hensions and deceptions are supposed morning, she will make an appointment for an interview. Picture to yourself clated. Very truly yours,

Weddings and engagements are not There is no doubt of the fact that the under a fortunate leading. Contracts

Theaters are likely to suffer while tageously.

AT OUR STORES Gambrill's Fresh Cream-Wheat Pearls, ery Butter. Lump Starch, Pure Lard, per pound, 121/2c. 3 lbs. for 10c. Fresh Little Pig Hams, per pound .......16c Corned Pig Hams, per pound ......16c Sauerkraut, per quart ...... 7c Consumers' Delight Coffee, per pound .......25c Our fresh roasted coffees are especially desirable. Good Head Rice, per pound ..... 7c California Lima Beans, per pounds ......81/20 De Luxe Brand Tuna Fish, full size can, 19c; half size can.....121/2c A trial will convince you that this brand has no superior. Alaska Pink Salmon, tall can ......10c 

These Prices Prevail for Friday and Saturday

California Evaporated Peaches, very fine, per pound ............10c

Jell-o. makes a delicious dessert, per package......81/ac

Ivory Soap, 3 cakes for ......13c

Wax Paper Rolls, ful count, 3 for ......10c Toilet Paper, regular 5 cent rolls, 3 for......10c

Sugar Corn, 1 can Early June Peas .......23c

Everybody's Combination, 1 No. 3 can Standard Tomatoes, 1 can

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NORTHEAST.

5th and A Sts.

J. Kraus & Son, 910 13th St.

FREE DELIVERY TO EVERY SECTION OF THE CITY.

## Dainty Picture Frames At 20c to 50c

We have just received a limited number of small picture frames of most attractive design. There are four styles in both gilt and sepia finish; plain or

For photos or picture cards which you wish to preserve they make a most delightful setting. All are fitted with French plate glass over neat mats, and are substantially backed-all ready for the picture.

Come in at once and get your choice of the designs.

Brentano's, 12th and F

rise rapidly in business or profes- salt and pepper, heat thoroughly and

(Copyright, 1915.) TOMORROW'S MENU.

C. Rammling, 312 Penn. Ave.

"Both man and master dined on nothing else but the vegetables in the garden and the fishes in the neighboring BREAKFAST.

Steamed Figs. Oatmeal and Cream, Fish Cakes. Muffine. Coffee. LUNCHEON OR SUPPER

DINNER.

Lemon Jelly-Soak a boxful of gelatine in two cupfuls of cold water for half an hour and then add four cupfuls of boiling water, a cupful of sug-ar, the juice of three lemons, and the grated rind of two, and strain into a

mold to harden. The separate skirt has developed many gores—from five to twenty-four.

Some of the new suits in military effects are trimmed with nickel buttons. An early Easter brings out spring fashions before winter has fairly gone.

Petticouts that resemble Turkish trousers are called Turkish petticouts.

### For Rough, Wrinkled, Freckled, Pimpled Skin

Fish Cakes—Wash salt fish until formation will be of special value right now. If you have any cutaneous blemish, don't use paint, powder, or anything allow twice as much raw potato, pared and out to pleces. Mexico is subject to a sway so sinister that peace is still far off, but
the ultimate interference of the
United States is indicated. This will
probably be diplomatic and not military, although vast expenditures in
army supplies are predicted.

Race strife is again prognosticated.
This appears to affect the yellow race
as well as the black.

Deficiencies in the public revenues
are prophesied and heavier taxes are
probable.

Persons whose birthdate it is will
have an active and prosperous year in
all probability. Trouble or illness in
the home is indicated.

Children born on this day have the
omen of great success. Boys should

### Floor Coverings For Summer

When the carpets come up you'll want to replace them with something pretty and artistic. Come to this store and look at our

many styles of floor coverings. Fiber Rugs, Matting Rugs, Wool and Fiber Rugs, and a full line of "Crex" goods are here in an extensive variety of the most attractive

patterns and colorings. Long experience in handling such lines has taught us to carry only the finest qualities and we offer you these at prices as low as can be

We not only lay all our Mattings free, but guarantee to replace without charge any piece that does not show a proper amount of

Come here and buy reliable qualities in any furnishings your home may need. You can afford to have the class of goods that will make your home pretty and comfortable for we're glad to give you a charge account with small weekly or monthly payments.

Grogan's, 817 to 823 Seventh Street